Selected materials available for loan from Georgia Public Library Service
(PINES policy name STATELIB-L; OCLC WorldCat Resource Sharing symbol GSL)

Ahern, Tom. 2010. *Seeing through a donor’s eyes: how to make a persuasive case for everything from your annual drive to your planned giving program to your capital campaign*. Medfield, MA: Emerson & Church, Publishers.

*Annual register of grant support*. 2011. New Providence [etc.]: R.R. Bowker [etc.].


Staines, Gail M. 2010. *Go get that grant!: a practical guide for libraries and nonprofit organizations*. Lanham, Maryland: Scarecrow Press.


**Selected Web resources**


Access to the Foundation Directory Online requires a subscription, but there are several free online guides, tutorials, webinars, and training courses.

